

Message Text

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FM SECSTATE WASHDC

TO AMEMBASSY ABIDJAN

AMEMBASSY LAGOS

AMEMBASSY MONROVIA

UNCLAS STATE 202345

E.O. 11652: N/A

TAGS OTRA,XA

SUBJ VISIT OF ASSOCIATE ADMINISTRATOR SMALL BUSINESS
ADMINISTRATION, C. MACK HIGGINS

1. SMALL BUSINESS ADMINISTRATION ASSOCIATE ADMINIS-
TRATOR C. MACK HIGGINS, WHO IS RESPONSIBLE FOR MINORITY
BUSINESS ENTERPRISE IN SBA, PLANS VISITS TO ADDRESSEE
POSTS DURING SEPTEMBER 6-15. THE PURPOSE OF HIS VISIT
IS TO DISCUSS POSSIBILITY OF INCREASED BUSINESS RELATION-
SHIPS BETWEEN AFRICAN BUSINESSMEN AND BLACK AMERICAN
BUSINESSMEN AND IN PARTICULAR THE POSSIBILITY OF A CON-
FERENCE IN THE UNITED STATES ON THIS SUBJECT LATER THIS
YEAR. HE WOULD APPRECIATE IT IF ADDRESSEE POSTS WOULD
MAKE APPOINTMENTS FOR HIM TO MEET FOLLOWING CATEGORIES
OF PERSONS: HEADS OF TRADE ASSOCIATIONS AND CHAMBERS
OF COMMERCE, OFFICIALS OF CENTRAL AND DEVELOPMENT BANKS,
AND KEY RESIDENT AMERICAN BUSINESSMEN (BLACK IF AVAILABLE).
HE IS IN PARTICULAR INTERESTED IN TALKING TO BUSINESSMEN
IN EXPORT-IMPORT AND JOINT-VENTURE LIGHT MANUFACTURING
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ENTERPRISES.

2. MR. HIGGINS SAYS THAT HE IS NOT INTERESTED IN PURELY SOCIAL CONTACTS BUT WANTS PRODUCTIVE MEETINGS. HE IS WILLING TO MEET ON SATURDAYS AND SUNDAYS. HE WOULD

APPRECIATE BEING MET AT AIRPORT BY EMBASSY CAR.

3. MR. HIGGINS ITINERARY IS AS FOLLOWS:

MON. SEPT. 6 LV KINSHASA 5:15 PM VIA PANAM 185
AR LAGOS 7:45 PM FEDERAL PALACE
-- HOTEL

FRI. SEPT. 10 LV LAGOS 4:10 PM VIA AIR
-- CAMEROON 708
AR ABIDJAN 5:15 PM HOTEL IVOIRE

MON. SEPT. 13 LV ABIDJAN 1:45 PM VIA GHANA
-- AIRWAYS 540
AR MONROVIA 3:00 PM HOTEL INTER-
-- CONTINENTAL

WED. SEPT. 15 LV MONROVIA 9:50 PM VIA UTA 822

4. FOR LAGOS: MR. HIGGINS IS PERSONAL FRIEND OF OLUFEMI ANI, FORMER NIGERIAN ECONOMIC COUNSELOR IN WASHINGTON, AND WOULD APPRECIATE IT IF EMBASSY COULD NOTIFY HIM OF THE VISIT. HE DOES NOT KNOW ANI'S ADDRESS.

5. PLEASE PROVIDE ALL APPROPRIATE ASSISTANCE TO MR. HIGGINS. ROBINSON

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